PHILIP K. BEACHEM President Raritan Center Plaza II • 91 Fieldcrest Avenue, Suite A24 • Edison, New Jersey 08837 (732) 225-1180 www.allianceforaction.com

New Jersey

ANCE for A

GERALD T. KEENAN Executive Vice President

CHRISTIAN HARTMAN Vice President

July 25, 2018

State of New Jersey Board of Public Utilities Attn: Aida Camacho-Welch 44 South Clinton Avenue, 3rd Floor, Suite 314, CN 350 Trenton, New Jersey 08625

RE: Docket No. QX18040466 - Offshore Wind Solicitation of 1,100 Megawatts

Dear Secretary Camacho-Welch,

My name is Philip Beachem and I am the President of the New Jersey Alliance for Action. Members of the Alliance for Action include 2,500 of New Jersey's top corporate, labor, professional, academic and governmental representatives. The Alliance's mission is to improve New Jersey's economy through the promotion of capital construction and infrastructure investment. I have worked with officials from the federal, state and local level on economic and infrastructure issues important to the citizens of New Jersey and the region.

The Alliance for Action congratulates New Jersey leaders and the BPU for establishing a nation-leading goal of 3,500 megawatts (MW) of offshore wind by 2030.

If properly cultivated, a local offshore wind supply chain will stimulate substantial economic activity within New Jersey, create thousands of jobs, attract billions of dollars of investment and improve New Jersey's environment.

As the BPU moves forward with procurement for the first 1,100 MW of offshore wind energy the Alliance for Action offers the following recommendations to ensure the state meets its goals.:

• The BPU should consider contributions to the local supply chain in its selection of qualified offshore wind projects. Offshore wind is a new and growing industry in the United States. It's important to ensure that projects refrain from relying solely on suppliers and labor from outside of the state without creating any long-term economic value for the New Jersey. Local suppliers and labor should be a part of the industry and have the opportunity to contribute to the implementation of offshore wind energy in the region.

• The BPU should encourage and promote competition to secure multiple participants. Competition would positively impact ratepayers in the form of lower costs to implement the full 3,500 MW goal.

• The BPU should provide long-term certainty of offshore wind demand, which will attract additional investment and jobs in New Jersey. In the Notice, the BPU requests feedback regarding implementation of the full 3,500 MW goal by 2030. We strongly believe that committing to a transparent, gradual procurement schedule will create an environment that maximizes economic benefits in New Jersey. This approach would create long lasting and stable economic activity in the offshore wind industry in New Jersey rather than "boom and bust" cycles. It would also create an environment that would grant confidence to suppliers in order to invest and expand in New Jersey. Thus, the BPU should publish a procurement schedule that would send a signal to the market that New Jersey is committed to creating an offshore wind economy in the state. Thank you for the opportunity to offer our insight. The Alliance for Action looks forward to working with the BPU and other stakeholders in making offshore wind energy successful in New Jersey.

Sincerely

Philip Blachen

Philip K. Beachem President